

UNIT 207
Board of Directors Meeting Minutes
04/09/2020

Meeting called to order: 3:02 PM (via WebEx Meeting)

MEMBERS PRESENT:

Barbara Clements	X
Mickey Goldwater	X
Linda Griffith	X
Cheri Gross	X
Sharon Hoger	X
James Moody	X
Sandy Potts	X
Dean Truair	X
Rita Wiegenstein	X

ORDER OF BUSINESS:

1. Approval of Unit Meeting Minutes

Verified during BOD Meeting - MARCH Minutes approved electronically and filed on Unit's website

2. Membership Report

Mickey Goldwater:

The following free plays were provided by Unit 207 from Feb through Dec 2019

New players: 65 @4 per person (260 free plays)

Transfers: 63 @1 per person (63 free plays)

Total: 323 free plays

Cost: \$2,261.00 (\$7.00 each)

Linda Griffith:

Membership report was presented

Total members in Unit 207: 1097

New members: 8

Transfers into unit: 6

3. Financial Report

Barbara Clements:

Financial Report was presented. In order to increase income, a six-month Certificate of Deposit was purchased from funds in the Vanguard Federal Money Market.

Motion made and seconded to approve the Financial Report – unanimously approved

4. Nationals Financing

Unit planned revenue events:

Regional Tournament 29Jun-05Jul2020

Discussion – Important sources of money are sectional and regional tournaments. For the Regional Tournament, even if the event is held, attendance is expected to be decreased due to COVID-19 and revenue will likely be lower than expected. Additionally, the risk to the bridge community's elderly population is significant. A final decision is needed by 01May2020. More follow-up/discussion is necessary to determine what will happen with the Regional Tournament given the self-isolation that has been implemented throughout Austin. ACBL has not provided any recommendations for schedule change or cancellation of events due to COVID-19. The individual event naming is postponed until it is determined if/when a regional tournament could occur. Pat White was suggested as a potential "event named" honoree

0-50 Sectional 16-17May2020

Motion was made and seconded to cancel event due to uncertainty surrounding re-opening of the Bridge Center of Austin (BCA) – unanimously approved

NLM Sectional 6-7Jun2020

Unit Championship 20Jun2020

Motion was made and seconded to keep these events on the calendar until further information is known about the BCA's availability – unanimously approved

5. Free Play

Discussion – Purpose of free play distribution is to encourage new or continuing players and to thank volunteers. A written policy is being developed by Barbara Clements that will incorporate all suggestions/comments and that will be reviewed and approved by the BOD. After the free play policy, including the redemption process, is completed, it will be sent to each club's directors/managers. Free play tracking system will also be developed.

Number of Free Plays

- Four coupons to be awarded to each new player
- One coupon to be awarded to each transfer player

Type

1. Welcome (coupon)
2. Thank You/support of Unit 207 (coupon)
3. Mentorship ("x" number per month/no coupon and extra free plays/coupon)
4. Milestone (no coupon)
5. Student (discount/no coupon)
6. Course completion (coupon)
7. Special event plays (no coupon)

Tracking – Barbara will work on system to track coupons

Coupon Design

- Different color paper for type of coupon
- Size same as dollar bill
- Include on coupon:

- Specific name of person receiving coupon

- Non-transferable (person who is awarded free play using the free play)
- Use only at Unit 207 events or at clubs within Unit 207
- One-year expiration from date of issue
- Redemption value

6. New Business

Discussion – There are 24 unit rated games per year with 12 of these events planned at the BCA. Discussion will continue at the next BOD’s meeting about how to promote and sponsor various events/games and whether Bridge Base Online (BBO) can be used. Follow-up with BBO/BCA tech people planned.

Meeting adjourned: 4:27 PM

Action Items	Responsible	Status	Comments
Discuss Regional Tournament event options with Larry Davis	Sharon Hoger	Pending	
Provide final draft of Free Play Policy to BOD	Barbara Clements	Pending	
Develop tracking system for Free Play	Barbara Clements	Pending	
Provide Free Play Policy with redemption guidance to club directors/managers	Cheri Gross	Pending	
Discuss opportunities for Unit providing or sponsoring events/games on BBO with BBO/BCA tech	Sharon Hoger	Pending	